

**Arkadiusz Cieřlik & BDC - Business Development Consulting**  
Company - Reference letter

To Whom it may concern,

As a president of the ConsulmanPI Sp.z o.o. company, I am pleased to write a reference letter for Arkadiusz Cieřlik and BDC – Business Development Company. Arkadiusz Cieřlik was working with me since 2006 at the beginning as independent Lean Manufacturing consultant and since 2013 as BDC Business Development Consulting company till December 2014. During this time he was responsible for Lean Manufacturing project implementations. Since 2013 the BDC company was also responsible for marketing and new customers researching.

Arkadiusz Cieřlik has proved himself as an excellent team worker and leader showing ability to meet the deadline without compromising with the quality of work.

He kept very good relation with me and other colleagues simultaneously representing our company in front of customers at the highest professional and cultural levels demonstrating his negotiation skills at various management groups from direct production workers to the board.

I firmly recommend cooperation with BDC Business Development Company as proven asset for Your Organization - their outstanding analytical skills, knowledge and experience will surely contribute for Your development.

Sincerely,

**Consulman S.p.A.**

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**Daniele Respino**